### **News Release**



FOR IMMEDIATE RELEASE:

# Home sales decline below long-term averages in 2019 despite increased demand to end the year

**VANCOUVER, BC – January 3, 2020** – The Metro Vancouver\* housing market experienced below average sales activity and moderate price declines in 2019.

The Real Estate Board of Greater Vancouver (REBGV) reports that sales of detached, attached and apartment homes reached 25,351 in 2019, a three per cent increase from the 24,619 sales recorded in 2018, and a 29.6 per cent decrease over the 35,993 residential sales in 2017.

Last year's sales total was 20.3 per cent below the region's 10-year sales average.

"We didn't see typical seasonal patterns in 2019. Home buyer demand was quieter in the normally busy spring season and it picked up in the second half of the year," Ashley Smith, REBGV president said. "In terms of home values, prices dipped between two and four per cent across the region last year depending on property type."

Home listings on the Multiple Listing Service® (MLS®) in Metro Vancouver reached 51,918 in 2019. This is a 3.2 per cent decrease compared to the 53,614 homes listed in 2018 and a five per cent decrease compared to the 54,655 homes listed in 2017.

Last year's listings total was 7.6 per cent below the 10-year average.

"Home buyer confidence was a factor throughout the year. In the first quarter, many prospective buyers were in a holding pattern, waiting to see how prices would react to the mortgage stress test, new taxes, and other policy changes," Smith said. "Confidence started to return in the summer, and we saw above average sales in the final quarter of 2019."

The MLS® HPI composite benchmark price for all residential properties in Metro Vancouver ends the year at \$1,001,000. This is a 3.1 per cent decrease compared to December 2018.

The benchmark price of apartments decreased 2.7 per cent in the region last year. Townhomes decreased 2.4 per cent and detached homes decreased four per cent.

#### **December summary**

REBGV reports that residential home sales in the region totalled 2,016 in December 2019, an 88.1 per cent increase from the 1,072 sales recorded in December 2018, and a 19.3 per cent decrease from the 2,498 homes sold in November 2019.

Last month's sales were 9.5 per cent above the 10-year December sales average.

There were 1,588 detached, attached and apartment properties newly listed for sale on the MLS® in Metro Vancouver in December 2019. This represents a 12.9 per cent increase compared to the 1,407 homes listed in December 2018 and a 46.8 per cent decrease compared to November 2019 when 2,987 homes were listed.

The total number of homes currently listed for sale on the MLS® system in Metro Vancouver is 8,603, a 16.3 per cent decrease compared to December 2018 (10,275) and a 20.1 per cent decrease compared to November 2019 (10,770).

For all property types, the sales-to-active listings ratio for December 2019 is 23.4 per cent. By property type, the ratio is 15.2 per cent for detached homes, 25.7 per cent for townhomes, and 32.5 per cent for apartments.

Generally, analysts say that downward pressure on home prices occurs when the ratio dips below 12 per cent for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

Sales of detached homes in December 2019 reached 599, a 72.1 per cent increase from the 348 detached sales recorded in December 2018. The benchmark price for detached properties is \$1,423,500. This represents a four per cent decrease from December 2018, and a 0.6 per cent increase compared to November 2019.

Sales of apartment homes reached 1,053 in December 2019, a 96.8 per cent increase compared to the 535 sales in December 2018. The benchmark price of an apartment property is \$656,700. This represents a 2.7 per cent decrease from December 2018, and a 0.8 per cent increase compared to November 2019.

Attached home sales in December 2019 totalled 364, a 92.6 per cent increase compared to the 189 sales in December 2018. The benchmark price of an attached home is \$778,400. This represents a 2.4 per cent decrease from December 2018, and a 0.7 per cent increase compared to November 2019.

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\*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Burnaby, Coquitlam, Maple Ridge, New Westminster, North Vancouver, Pitt Meadows, Port Coquitlam, Port Moody, Richmond, South Delta, Squamish, Sunshine Coast, Vancouver, West Vancouver, and Whistler.

The Real Estate Board of Greater Vancouver is an association representing more than 14,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit **www.rebgv.org**.

For more information please contact:

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#### **December 2019**



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$944,300	259.9	0.5%	0.6%	-0.3%	-2.7%	13.1%	59.9%	80.9%
	Greater Vancouver	\$1,001,000	260.4	0.7%	1.0%	0.2%	-3.1%	9.3%	53.4%	77.1%
	Bowen Island	\$934,900	202.7	-2.5%	-4.2%	-4.3%	-6.7%	13.4%	58.6%	52.8%
	Burnaby East	\$919,000	254.9	-1.2%	-0.2%	-1.7%	-5.1%	7.0%	50.8%	73.0%
	Burnaby North	\$862,400	260.4	0.4%	1.5%	-1.1%	-3.2%	11.2%	55.8%	78.5%
	Burnaby South	\$945,600	267.1	0.4%	0.5%	-1.3%	-4.7%	8.9%	54.1%	82.2%
	Coquitlam	\$898,400	266.5	1.6%	1.3%	0.9%	-2.4%	18.0%	66.4%	92.0%
	Ladner	\$789,600	222.3	0.8%	1.8%	-1.4%	-5.9%	0.2%	41.1%	58.9%
	Maple Ridge	\$748,700	238.4	0.5%	0.5%	-1.3%	-2.5%	21.5%	73.8%	78.6%
	New Westminster	\$637,900	280.6	-0.1%	-0.4%	-2.2%	-5.9%	22.6%	70.7%	86.8%
	North Vancouver	\$1,028,300	231.1	0.7%	1.5%	-0.8%	-3.0%	4.7%	45.9%	65.3%
	Pitt Meadows	\$730,300	265.5	0.8%	-0.1%	-2.9%	-4.2%	25.6%	77.5%	93.8%
	Port Coquitlam	\$744,900	255.0	0.8%	2.9%	0.2%	-0.8%	22.1%	70.1%	79.2%
	Port Moody	\$894,000	247.1	0.1%	-0.6%	-1.0%	-3.0%	16.9%	64.1%	81.0%
	Richmond	\$911,900	271.1	0.5%	0.7%	0.1%	-4.7%	7.0%	53.7%	77.9%
	Squamish	\$779,400	248.0	0.4%	0.3%	1.8%	2.5%	21.2%	80.0%	98.1%
	Sunshine Coast	\$579,700	203.1	-2.3%	-3.4%	-4.2%	-6.6%	17.1%	64.6%	52.9%
	Tsawwassen	\$919,600	230.5	0.8%	1.9%	-1.3%	-5.0%	-0.6%	44.7%	68.6%
	Vancouver East	\$1,058,300	310.7	1.4%	2.4%	1.8%	-1.7%	7.4%	55.4%	94.4%
	Vancouver West	\$1,236,700	257.7	1.0%	0.9%	1.7%	-3.8%	1.9%	40.4%	68.4%
	West Vancouver	\$2,119,800	233.4	1.2%	2.2%	0.7%	-4.8%	-12.0%	28.4%	68.0%
	Whistler	\$917,000	213.7	-0.1%	0.1%	2.6%	4.8%	28.3%	80.2%	72.8%
Single Family Detached	Lower Mainland	\$1,220,000	258.7	0.4%	0.9%	-0.3%	-2.7%	1.5%	50.0%	83.7%
	Greater Vancouver	\$1,423,500	261.9	0.6%	1.2%	0.0%	-4.0%	-4.3%	41.1%	79.6%
	Bowen Island	\$934,900	202.7	-2.5%	-4.2%	-4.3%	-6.7%	13.4%	58.6%	52.8%
	Burnaby East	\$1,147,500	256.6	-1.0%	-1.1%	-2.8%	-0.7%	-1.5%	45.6%	76.0%
	Burnaby North	\$1,389,000	268.6	0.6%	3.3%	-0.8%	-4.1%	-6.7%	38.3%	82.6%
	Burnaby South	\$1,494,500	286.1	0.6%	2.5%	-0.1%	-4.8%	-7.8%	42.1%	94.5%
	Coquitlam	\$1,164,300	258.4	0.8%	0.6%	-0.2%	-4.1%	3.5%	51.1%	86.6%
	Ladner	\$935,500	225.5	1.6%	-0.1%	-2.5%	-3.0%	-4.6%	41.4%	65.0%
	Maple Ridge	\$808,000	230.2	0.6%	0.0%	-2.0%	-2.0%	14.1%	69.1%	77.3%
	New Westminster	\$1,015,000	253.2	-0.9%	-1.1%	-3.4%	-4.1%	-2.1%	45.1%	72.0%
	North Vancouver	\$1,513,300	238.3	1.1%	3.4%	-0.7%	-2.1%	-5.2%	43.2%	71.8%
	Pitt Meadows	\$881,500	248.4	1.0%	0.7%	-2.5%	-3.3%	14.6%	68.9%	83.2%
	Port Coquitlam	\$951,900	253.8	2.2%	4.7%	3.0%	0.5%	12.2%	62.1%	82.9%
	Port Moody	\$1,399,800	258.5	0.3%	-0.6%	-1.9%	-5.8%	3.5%	53.1%	87.6%
	Richmond	\$1,495,400	289.7	0.3%	1.3%	0.7%	-6.1%	-8.6%	40.6%	84.5%
	Squamish	\$977,900	257.7	-0.2%	0.3%	2.5%	2.3%	17.8%	78.0%	100.5%
	Sunshine Coast	\$574,600	201.3	-2.3%	-3.4%	-4.1%	-6.4%	16.6%	63.8%	51.7%
	Tsawwassen	\$1,154,100	248.5	1.1%	1.7%	-1.5%	-3.2%	-2.6%	49.4%	84.3%
	Vancouver East	\$1,390,100	309.2	0.9%	2.3%	3.0%	-3.1%	-3.8%	43.5%	103.0%
	Vancouver West	\$2,920,800	299.5	0.6%	0.9%	0.3%	-6.7%	-15.0%	25.6%	79.9%
	West Vancouver	\$2,588,900	244.4	1.7%	2.7%	1.0%	-3.2%	-13.0%	28.1%	79.4%
	Whistler	\$1,629,700	226.7	-0.3%	-0.9%	3.5%	2.2%	17.3%	63.4%	74.7%

#### HOW TO READ THE TABLE:

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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





#### **December 2019**



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$664,700	239.5	0.4%	0.3%	-0.7%	-2.8%	18.6%	62.6%	71.8%
	Greater Vancouver	\$778,400	249.8	0.7%	1.4%	0.5%	-2.4%	16.1%	58.7%	74.6%
	Burnaby East	\$650,000	240.1	-1.3%	0.6%	0.9%	-6.6%	19.4%	51.1%	63.3%
	Burnaby North	\$724,200	270.3	-0.6%	-0.7%	-0.2%	0.0%	21.9%	59.9%	83.9%
	Burnaby South	\$762,600	262.7	-0.9%	0.7%	0.0%	-3.6%	13.8%	52.9%	77.6%
	Coquitlam	\$663,000	243.3	2.9%	1.8%	0.9%	-0.7%	21.2%	62.1%	79.6%
	Ladner	\$638,800	227.2	-1.3%	5.1%	0.1%	-10.9%	5.6%	41.6%	52.7%
	Maple Ridge	\$533,800	247.8	0.9%	2.1%	0.7%	-3.4%	28.8%	78.1%	79.0%
	New Westminster	\$723,900	265.5	-1.6%	2.5%	0.3%	-5.7%	20.2%	57.3%	79.0%
	North Vancouver	\$928,500	225.6	-0.9%	-0.9%	-1.9%	-6.6%	9.7%	49.8%	64.4%
	Pitt Meadows	\$594,200	257.1	0.7%	-0.2%	-2.5%	-6.6%	24.3%	79.4%	92.2%
	Port Coquitlam	\$626,000	237.0	1.3%	0.5%	-2.5%	-1.2%	16.6%	64.5%	69.0%
	Port Moody	\$626,700	211.8	1.3%	-1.3%	-4.2%	-5.2%	22.8%	45.7%	55.2%
	Richmond	\$770,300	252.9	0.5%	0.4%	-1.1%	-6.1%	8.3%	50.6%	71.0%
	Squamish	\$732,300	240.8	3.4%	1.6%	7.0%	8.5%	25.1%	86.1%	103.0%
	Tsawwassen	\$606,900	238.9	-1.3%	2.8%	-1.8%	-12.5%	8.3%	46.2%	60.6%
	Vancouver East	\$880,800	282.2	2.3%	4.4%	2.2%	1.1%	15.6%	61.5%	86.1%
	Vancouver West	\$1,135,600	265.5	0.2%	3.3%	0.9%	-0.7%	8.9%	54.2%	78.7%
	Whistler	\$951,500	229.4	1.1%	0.3%	8.0%	9.2%	31.7%	91.8%	93.4%
Apartment	Lower Mainland	\$642,400	270.1	0.6%	0.6%	-0.1%	-2.6%	28.4%	73.3%	81.0%
	Greater Vancouver	\$656,700	262.5	0.8%	0.8%	0.3%	-2.7%	23.4%	65.9%	75.7%
	Burnaby East	\$715,000	274.3	-0.4%	0.1%	-2.9%	-7.2%	19.9%	60.3%	76.9%
	Burnaby North	\$598,500	255.5	0.4%	1.2%	-1.5%	-3.3%	25.7%	70.9%	76.5%
	Burnaby South	\$652,000	261.8	0.7%	-0.4%	-2.1%	-4.9%	20.4%	64.3%	79.3%
	Coquitlam	\$528,100	289.8	1.9%	1.9%	2.6%	1.8%	40.6%	95.5%	106.0%
	Ladner	\$434,000	205.7	1.7%	2.9%	0.4%	-6.0%	15.3%	38.3%	45.1%
	Maple Ridge	\$347,500	248.1	0.0%	-0.3%	-2.2%	-3.7%	38.6%	75.7%	73.0%
	New Westminster	\$508,500	288.1	0.2%	-0.5%	-2.2%	-6.6%	31.4%	80.3%	90.3%
	North Vancouver	\$549,700	224.2	0.8%	0.6%	-0.5%	-3.0%	18.8%	50.2%	58.3%
	Pitt Meadows	\$485,300	286.2	0.6%	-0.4%	-2.6%	-3.5%	37.5%	83.2%	99.6%
	Port Coquitlam	\$446,500	267.0	-0.3%	3.0%	0.0%	-1.0%	37.2%	82.4%	79.9%
	Port Moody	\$626,800	261.2	-0.5%	0.0%	1.1%	-0.1%	28.4%	87.8%	92.5%
	Richmond	\$630,200	269.8	0.5%	0.5%	0.3%	-2.9%	30.3%	75.9%	78.0%
	Squamish	\$486,500	239.8	-2.1%	-1.0%	-5.0%	-2.5%	27.2%	92.3%	91.8%
	Tsawwassen	\$458,600	193.4	0.6%	1.8%	-0.4%	-6.8%	14.4%	41.6%	36.4%
	Vancouver East	\$559,300	319.2	1.4%	2.0%	0.9%	-1.1%	21.3%	70.1%	85.4%
	Vancouver West	\$760,300	246.7	1.3%	0.7%	2.2%	-3.0%	13.3%	51.6%	65.3%
	West Vancouver	\$1,009,900	205.2	-1.3%	-1.1%	-2.4%	-10.2%	2.8%	41.6%	40.0%
	Whistler	\$493,500	193.3	-1.2%	0.2%	-2.7%	1.9%	32.3%	86.4%	54.6%

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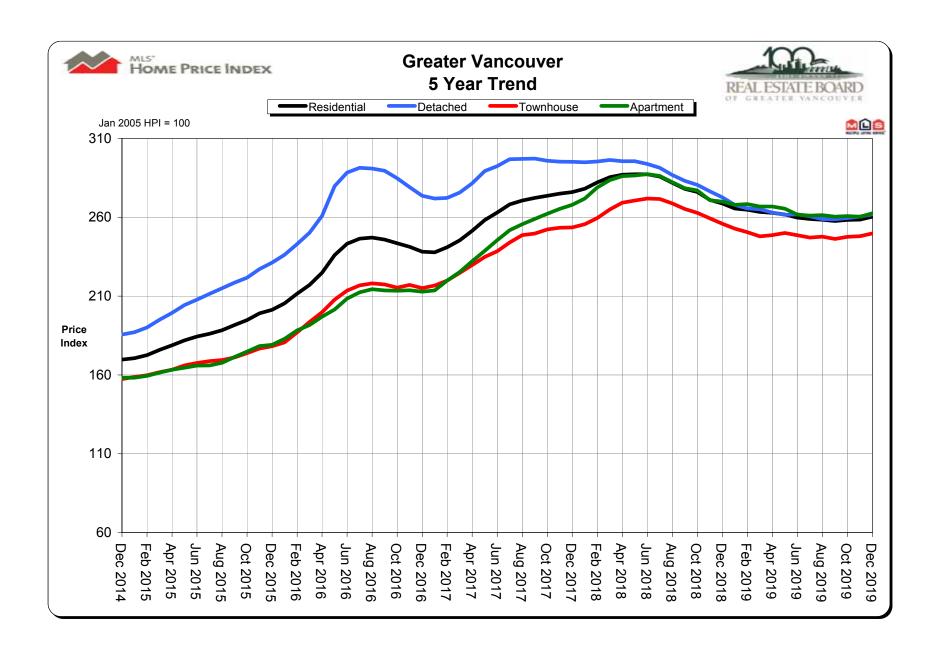
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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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## **MLS® SALES Facts**

Dece 20	mbe	BOAR	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meado	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Hows	Whistler/Pemberton	TOTALS
	Number of	Detached Attached	50	51	19	4	80	11	56	24	8	86	13	32	74	59	28	4	599
December	Sales	Apartment	59 160	37 104	6 21	0	29 43	9 56	25 74	23 34	15 13	53 142	11 12	3 4	35 98	37 260	7 11	15 21	364 1,053
2019	Median	Detached	\$1,525,000	\$1,430,952	n/a	n/a	\$825,000	n/a	\$1,620,000	\$947,500	n/a	\$1,461,000	n/a	\$638,250	\$1,465,000	\$2,950,000	\$2,400,000	n/a	
	Selling	Attached	\$865,500	\$808,000	n/a	n/a	\$530,000	n/a	\$1,032,000	\$630,000	n/a	\$780,000	n/a	n/a	\$1,095,238	\$1,255,000	n/a	n/a	n/a
	Price	Apartment	\$606,750	\$525,380	\$509,500	n/a	\$380,950	\$518,500	\$679,000	\$438,950	n/a	\$534,000	n/a	n/a	\$539,000	\$749,000	n/a	\$410,000	
	Number	Detached	78	89	37	2	109	23	78	28	12	67	17	47	106	65	52	15	825
Navamahan	of Sales	Attached	46	40	22	0	43	12	38	20	14	68	17	9	56	34	2	30	451
November 2019		Apartment Detached	211 \$1,399,500	77 \$1,140,000	19 \$965,000	0 n/a	36 \$859,250	88 \$1,080,000	100 \$1,582,900	42 \$994,500	17 n/a	136 \$1,650,000	12 n/a	2 \$647,500	145 \$1,467,500	305 \$2,895,000	12 \$2,428,572	20 n/a	1,222
2010	Median Selling	Attached	\$739,400	\$769,950	\$734,400	n/a	\$515,000	n/a	\$965,000	\$715,400	n/a	\$787,500	n/a	n/a	\$999,999	\$1,238,500	n/a	\$1,149,500	n/a
	Price	Apartment	\$584,500	\$525,000	n/a	n/a	\$372,950	\$506,400	\$629,000	\$434,500	n/a	\$536,000	n/a	n/a	\$560,000	\$775,000	n/a	\$540,500	1
	Number	Detached	30	27	19	1	51	13	41	18	6	29	7	14	42	33	15	2	348
	of	Attached	12	20	8	0	9	6	24	15	10	28	4	4	18	18	5	8	189
December	Sales	Apartment	76	42	8	0	23	39	34	18	13	64	3	3	53	139	10	10	535
2018	Median Selling	Detached	\$1,489,000	\$1,252,500	n/a	n/a	\$870,000	n/a	\$1,731,000	n/a	n/a	\$1,428,000	n/a	n/a	\$1,399,000	\$3,137,500	n/a	n/a	,
	Price	Attached Apartment	n/a \$550,000	\$778,900 \$485,000	n/a	n/a	n/a \$340,000	n/a \$475,000	\$1,053,500 \$620,000	n/a	n/a	\$825,000 \$557,500	n/a	n/a	n/a \$549,000	n/a \$745,000	n/a	n/a	n/a
	Number	Detached	688	810	n/a 355	n/a 49	1.025	210	804	n/a 297	n/a 141	818	n/a 209	n/a 502	1.000	752	n/a 434	n/a 121	8,215
	of	Attached	581	448	145	1	532	105	370	258	153	649	174	68	461	499	40	205	4,689
Jan	Sales	Apartment	1,756	936	189	0	409	898	996	389	252	1,426	129	70	1,370	3,257	121	249	12,447
Dec. 2019	Median	Detached	\$1,435,000	\$1,195,000	\$998,000	\$566,000	\$835,000	\$1,091,500	\$1,550,000	\$915,000	\$1,250,000	\$1,470,000	\$989,000	\$625,000	\$1,400,000	\$2,850,000	\$2,400,000	\$1,850,000	1
Year-to-date	Selling Price	Attached	\$768,000	\$770,000	\$688,800	n/a	\$523,000	\$708,000	\$985,000	\$651,000	\$730,000	\$785,500	\$689,900	\$445,000	\$998,000	\$1,272,500	\$1,737,500	\$996,500	n/a
7 04. 10 44.0		Apartment	\$580,000	\$520,000	\$505,000	n/a	\$365,000	\$497,000	\$620,000	\$415,000	\$572,000	\$531,500	\$440,000	\$424,950	\$559,700	\$749,000	\$990,000	\$489,000	7.540
	Number of	Detached Attached	579 490	688 346	361 111	53 2	977 452	227 107	674 345	308 231	121 145	762 682	187 148	514 83	922 406	705 471	328 46	136 241	7,542 4,306
Jan	Sales	Apartment	1,496	897	170	0	566	925	958	438	256	1,637	141	56	1,412	3,348	170	301	12,771
Dec. 2018	Median	Detached	\$1,600,000	\$1,300,000	\$1,092,500	\$485,000	\$870,000	\$1,245,000	\$1,675,000	\$999,000	\$1,393,000	\$1,680,000	\$988,000	\$659,000	\$1,579,444	\$3,095,119	\$2,800,000	\$1,920,000	·
Vanuta dete	Selling	Attached	\$790,000	\$801,500	\$770,000	n/a	\$555,000	\$763,000	\$995,000	\$685,000	\$755,000	\$865,000	\$674,000	\$449,000	\$1,036,500	\$1,348,000	\$1,584,000	\$1,080,000	n/a
Year-to-date	Price	Apartment	\$598,800	\$544,500	\$546,200	n/a	\$390,275	\$500,000	\$655,000	\$440,000	\$596,000	\$578,000	\$450,000	\$397,000	\$607,300	\$806,900	\$1,165,000	\$395,000	• • •

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



## **MLS® LISTINGS Facts**

	ember	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meado	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Hows	Whistler/Pemberton	TOTALS
	Number Detached of Attached	37	42 19	18 9	6 4	46	5	38	14 17	9	87 59	11	37	64 18	66 35	30 2	18 17	528 267
December	Listings Apartment	30 100	53	9 22	0	23 34	6 39	12 59	17 24	8 11	59 99	2 12	6 17	18 78	203	2 14	17 28	793
2019	Detached	135%	121%	106%	67%	174%	220%	147%	171%	89%	99%	118%	86%	116%	89%	93%	22%	
	% Sales to Listings	197%	195%	67%	0%	126%	150%	208%	135%	188%	90%	550%	50%	194%	106%	350%	88%	n/a
	Apartment	160%	196%	95%	n/a	126%	144%	125%	142%	118%	143%	100%	24%	126%	128%	79%	75%	
	Number Detached	85	81	40	11	125	20	81	40	13	139	20	51	118	123	93	26	1,066
November	of Attached Listings Apartment	73	47	24	0	51	14	43	30	15	76	24	8	58	62	5	23	553
November 2019	Apartment  Detached	181 92%	85 110%	31 93%	18%	48 87%	63 115%	97 96%	52 70%	18 92%	168 48%	19 85%	16 92%	159 90%	382 53%	16 56%	33 58%	1,368
2010	% Sales to	63%	85%	92%	n/a	84%	86%	88%	67%	92%	89%	71%	113%	97%	55%	40%	130%	n/a
	Listings Apartment	117%	91%	61%	n/a	75%	140%	103%	81%	94%	81%	63%	13%	91%	80%	75%	61%	
	Number Detached	50	51	16	5	51	16	33	17	6	70	0	28	61	71	47	19	541
	of Attached	38	15	5	0	18	6	6	5	3	41	10	10	22	14	7	23	223
December	Listings Apartment	111	52	5	0	17	24	39	18	7	90	8	10	48	174	9	31	643
2018	% Sales to	60%	53%	119%	20%	100%	81%	124%	106%	100%	41%	n/a	50%	69%	46%	32%	11%	
	Listings Attached Apartment	32% 68%	133%	160%	n/a	50%	100%	400% 87%	300%	333%	68%	40% 38%	40%	82%	129% 80%	71% 111%	35% 32%	n/a
	Number Detached	1,547	81% 1,759	160% 879	n/a 99	135% 1,965	163% 436	1,607	100% 543	186% 346	71% 2,298	367	30% 988	110% 2,027	2,083	1,484	275	18,703
	of Attached	1,198	817	283	9	827	217	736	450	267	1,540	257	164	842	1,261	140	350	9,358
Jan	Listings Apartment	3,119	1,656	408	1	689	1,536	1,953	708	378	2,931	240	181	2,461	6,787	407	402	23,857
Dec. 2019	Detached % Sales to	44%	46%	40%	49%	52%	48%	50%	55%	41%	36%	57%	51%	49%	36%	29%	44%	
Year-to-date*	Listings Attached	48%	55%	51%	11%	64%	48%	50%	57%	57%	42%	68%	41%	55%	40%	29%	59%	n/a
i cai-lo-dale	Apartment	56%	57%	46%	0%	59%	58%	51%	55%	67%	49%	54%	39%	56%	48%	30%	62%	
	Number Detached of Attached	1,883	1,864	931	106	1,895	477	1,895	684	345	2,669	422	995	2,533	2,517	1,684	263	21,163
Jan	Listings Apartment	1,057 2,816	741 1,677	220 286	16 1	788 841	230 1,518	676 1,748	457 651	232 434	1,423 3,012	271 253	122 92	864 2,595	1,179 6.851	167 423	379 431	8,822 23,629
Dec. 2018	Detached	31%	37%	39%	50%	52%	48%	36%	45%	35%	29%	44%	52%	36%	28%	19%	52%	20,029
	% Sales to	46%	47%	50%	13%	57%	47%	51%	51%	63%	48%	55%	68%	47%	40%	28%	64%	n/a
Year-to-date*	Listings Apartment	53%	53%	59%	0%	67%	61%	55%	67%	59%	54%	56%	61%	54%	49%	40%	70%	

<sup>\*</sup> Year-to-date listings represent a cumulative total of listings rather than total active listings.





### Listing & Sales Activity Summary



		List	<u>ings</u>					<u>Sales</u>			
	1	2	3	Col. 2 & 3	5	6	7	Col. 6 & 7	9	10	Col. 9 & 10
	Dec	Nov	Dec	Percentage	Dec	Nov	Dec	Percentage	Oct 2018 -	Oct 2019 -	Percentage
	2018	2019	2019	Variance	2018	2019	2019	Variance	Dec 2018	Dec 2019	Variance
BURNABY DETACHED ATTACHED ATTACHED APARTMENTS	50 38 111	85 73 181	37 30 100	% -56.5 -58.9 -44.8	30 12 76	78 46 211	50 59 160	% -35.9 28.3 -24.2	109 73 283	214 168 567	% 96.3 130.1 100.4
COQUITLAM  DETACHED ATTACHED APARTMENTS	51	81	42	-48.1	27	89	51	-42.7	124	237	91.1
	15	47	19	-59.6	20	40	37	-7.5	75	130	73.3
	52	85	53	-37.6	42	77	104	35.1	159	284	78.6
DELTA DETACHED ATTACHED APARTMENTS	16	40	18	-55.0	19	37	19	-48.6	68	98	44.1
	5	24	9	-62.5	8	22	6	-72.7	23	37	60.9
	5	31	22	-29.0	8	19	21	10.5	29	55	89.7
MAPLE RIDGE/PITT MEADOWS DETACHED ATTACHED APARTMENTS	51	125	46	-63.2	51	109	80	-26.6	199	315	58.3
	18	51	23	-54.9	9	43	29	-32.6	93	119	28.0
	17	48	34	-29.2	23	36	43	19.4	95	115	21.1
NORTH VANCOUVER  DETACHED  ATTACHED  APARTMENTS	33	81	38	-53.1	41	78	56	-28.2	149	223	49.7
	6	43	12	-72.1	24	38	25	-34.2	74	109	47.3
	39	97	59	-39.2	34	100	74	-26.0	188	299	59.0
NEW WESTMINSTER DETACHED ATTACHED APARTMENTS	16	20	5	-75.0	13	23	11	-52.2	46	57	23.9
	6	14	6	-57.1	6	12	9	-25.0	14	36	157.1
	24	63	39	-38.1	39	88	56	-36.4	173	242	39.9
PORT MOODY/BELCARRA  DETACHED  ATTACHED  APARTMENTS	6	13	9	-30.8	6	12	8	-33.3	29	33	13.8
	3	15	8	-46.7	10	14	15	7.1	27	55	103.7
	7	18	11	-38.9	13	17	13	-23.5	42	55	31.0
PORT COQUITLAM  DETACHED  ATTACHED  APARTMENTS	17	40	14	-65.0	18	28	24	-14.3	56	82	46.4
	5	30	17	-43.3	15	20	23	15.0	49	74	51.0
	18	52	24	-53.8	18	42	34	-19.0	88	120	36.4
RICHMOND  DETACHED ATTACHED APARTMENTS	70	139	87	-37.4	29	67	86	28.4	139	261	87.8
	41	76	59	-22.4	28	68	53	-22.1	116	206	77.6
	90	168	99	-41.1	64	136	142	4.4	273	429	57.1
SUNSHINE COAST DETACHED ATTACHED APARTMENTS	28	51	37	-27.5	14	47	32	-31.9	93	131	40.9
	10	8	6	-25.0	4	9	3	-66.7	13	17	30.8
	10	16	17	6.3	3	2	4	100.0	10	9	-10.0
SQUAMISH DETACHED ATTACHED APARTMENTS	0	20	11	-45.0	7	17	13	-23.5	34	54	58.8
	10	24	2	-91.7	4	17	11	-35.3	24	48	100.0
	8	19	12	-36.8	3	12	12	0.0	20	48	140.0
VANCOUVER EAST DETACHED ATTACHED APARTMENTS	61	118	64	-45.8	42	106	74	-30.2	179	288	60.9
	22	58	18	-69.0	18	56	35	-37.5	84	136	61.9
	48	159	78	-50.9	53	145	98	-32.4	262	405	54.6
VANCOUVER WEST  DETACHED ATTACHED APARTMENTS	71	123	66	-46.3	33	65	59	-9.2	160	202	26.3
	14	62	35	-43.5	18	34	37	8.8	93	134	44.1
	174	382	203	-46.9	139	305	260	-14.8	614	928	51.1
WHISTLER/PEMBERTON  DETACHED  ATTACHED  APARTMENTS	19	26	18	-30.8	2	15	4	-73.3	29	31	6.9
	23	23	17	-26.1	8	30	15	-50.0	47	66	40.4
	31	33	28	-15.2	10	20	21	5.0	65	68	4.6
WEST VANCOUVER/HOWE SOUND DETACHED ATTACHED APARTMENTS	47	93	30	-67.7	15	52	28	-46.2	76	126	65.8
	7	5	2	-60.0	5	2	7	250.0	9	16	77.8
	9	16	14	-12.5	10	12	11	-8.3	29	35	20.7
GRAND TOTALS  DETACHED  ATTACHED  APARTMENTS	536	1055	522	-50.5	347	823	595	-27.7	1490	2352	57.9
	223	553	263	-52.4	189	451	364	-19.3	814	1351	66.0
	643	1368	793	-42.0	535	1222	1053	-13.8	2330	3659	57.0



### Residential Average Sale Prices - January 1977 to December 2019

